

Electrical Contractors' Association (S.A)

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14 February 2013

AFRILEK AUTOMATION (PTY) LTD

Mr. Grant Douglas
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Account No: SW1986

***(all future payments must quote
this as a reference)***

Dear Sir

MEMBERSHIP APPLICATION: ORDINARY MEMBER

I would like to welcome you as a new member of the Association and trust that you will derive much satisfaction and benefit from it. Some of the benefits you will enjoy are as follows -

- (a) The ECA (SA) is being promoted to commerce, industry and private households. Members should, therefore, promote themselves by making known the fact that they are members. This may be done by:
1. Printing the ECA logo on your letterheads and other stationery;
 2. Affixing ECA stickers to your vehicles and premises, which are provided free of charge;
 3. Attaching the "Guarantee of Work Scheme" leaflets to all your quotations and tenders. Such leaflets are available from this office upon request;
 4. Stating in your advertisements that you are an ECA member; and
 5. Using the ECA quotation forms, which are available from this office.
- (b) Application for Progress Payment forms are available from this office. Many contractors find these forms useful, and the Consulting Engineers/Architects/Quantity Surveyors are familiar with them.
- (c) You will now receive the "Vector" magazine containing industry news as well as other relevant topical issues. Please advise our office if you do not receive the magazine each month.
- (d) Each year you will receive a revised and updated Schedule of Rates which contains recommended variation prices. This Schedule is of considerable assistance and most consulting engineers are familiar with it.
- (e) You are urged to attend our general meetings, the notices of which you will receive by post.
- (i) You will regularly be advised of available courses and seminars, changes in regulations, and other information of interest to electrical contractors through our circulars.
- (j) The ECA is recognised by the Government, local authorities and numerous other bodies as representing the electrical contracting industry. The ECA is also the only employers' organisation which is party to the National Bargaining Council for the Electrical Industry.

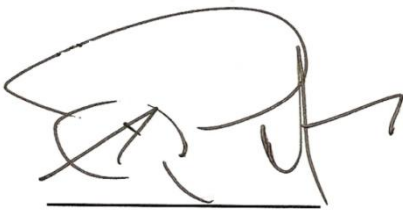
Consequently, it is the only organisation officially entitled to negotiate the conditions of employment in the electrical contracting industry.

- (k) The ECA has been representing electrical contractors for over 60 years. The countrywide membership of the Association comprises in excess of 2700 electrical contracting firms. These members employ approximately 75% of all the labour in this industry and about 80% of electrical installations in South Africa are carried out by ECA members. The stronger the Association is, the more it will be able to do for its members and the industry in general. It will, therefore, be of benefit to all concerned if existing members recruit non-member contractors to join their Association.

Perhaps the **most valuable and important service** provided to members is the advice on most issues concerning your business. We will help you obtain your hard earned monies from difficult clients and building contractors; provide guidance on dismissals, retrenchments and other labour relations matters which can create many problems for a business; represent you at the Council and CCMA when an employee (or former employee) lodges a dispute against you; provide contractual and technical advice; and explain the requirements of the Bargaining Council Agreement. **Remember we are only a phone call away.**

Please do not hesitate to contact me should you require advice or assistance on any matter.

Yours faithfully

A handwritten signature in black ink, appearing to read 'Louis Pretorius', written over a horizontal line.

LOUIS PRETORIUS
REGIONAL DIRECTOR